



Backup Technology (BTL) are a global leader in Cloud Backup, Disaster Recovery and Business Continuity solutions.

Based out of our Head Office In Leeds, UK, BTL currently protect data for companies ranging from SMB's to Large Global Multinationals.

Using WAN optimisation techniques, this architecture shatters the limitations of traditional backup solutions such as tape. BTL utilise Asigra's feature set to deliver the Cloud Backup, Disaster Recovery and Business Continuity Solutions.

The key to their expertise has been founded on implementing the market leading Cloud Backup software, Asigra.

BTL Summary

- Specialists in backup and disaster recovery for 10 years
- Recovery and Restore assurance
- 24x7 Support by Asigra certified engineers
- Secure and compliant
- One repository of backup data
- Simple, straightforward licensing
- Automated and efficient
- iomart Data Centres *ISO9001 & ISO27001 Accredited*

The Technology

- **Agentless technology:** Asigra's agentless technology helps to ensure that your backup environment is secure, easier to manage, more efficient and with fewer disruptions.
- **Recovery & restore assurance:** Asigra's features such as autonomic healing and validation processes ensure the consistency and accuracy of your data so that you can recover from your backups every time; removing uncertainties related to recovery.
- **Secure and compliant:** Encrypts information at source using a NIST FIPS 140-2 certified algorithm that ensures that your data is secure both in-flight and at rest, while ensuring that you are compliant with regulations relating to data security, such as ISO 27001.
- **Simple, straightforward licensing:** Asigra is licensed based on the capacity of data protected in your backup repository; no additional costs per platform or application being backed up.
- **Automated and efficient:** You have the ability to schedule and automate the backup process, reducing the need for manual intervention and increasing efficiencies.
- **Single pane of glass view:** Monitor, control, and manage your entire data protection infrastructure from a single pane of glass – proactively managing your backups instead of reactively responding to them.

Public Cloud Backup Solution

BTL can provide a Fully Managed Cloud Backup service to one of their global Asigra Vaults. Your company data is automatically and securely backed up to the cloud where it is then fully replicated to a secondary data centre for resilience and failover capabilities

Private Cloud Backup Solution

With our Private Cloud Backup Service, organisations with a requirement to maintain their primary data backup on site can still benefit from BTL's backup solution.

BTL can use their knowledge of the Asigra solution to build a bespoke service to reside within your organisation's network. This means data is sent to a private vault within the boundaries of your own IT network.

Cloud Backup Monitoring Portal

The importance of backup has never been so crucial. Quite simply without backup there is no recovery.

While some backup providers strive to achieve an enterprise quality solution, only few actually reach this standard. It isn't as simple as purchasing the best software and hardware, it is much more than that.

Our proven fully managed solution and quality of support is one of their distinguishing factors over other providers, which is supported by their customer base and success worldwide.

One of the ways BTL achieve the quality of service and proactive support is through the bespoke Monitoring Portal.

Public and Private Cloud Key Benefits

- Agentless Architecture
- Enterprise Class
- WAN Optimised Technology
- Flexible and Scalable
- Simple Pricing Model
- Fully Managed
- Centralised Management
- Meet Regulatory Compliance
- Defined RTO / RPO's

Monitoring Portal Key Benefits

- 24/7 Backup Status Report
- Backup Trends
(Including Backup Windows & Rate of Data Change)
- Detailed Report Logging
- Raise Case Technology
- Download Area
- Customisable Reporting
- Single pane of glass view